



Medipost Pharmacy CDU Project 2018

*CDU Chronic Dispensing Unit

9500m2 Pharma Warehouse

Client

Medipost is a national pharmacy, delivering medication to more than 930 000 satisfied patients across South Africa. They were awarded the CDU government tender in November 2017, with a go-live date of July 2018. The objective was to deliver 24 000 scripts daily.

Project Requirement

Medipost required a partner to transition a brown field facility (both warehouse and offices) into a pharma graded facility to meet the CDU targets as set by the government.

Phase I of the project was to (a) assist in identifying the most optimal facility; and (b) to obtain a high level design, scope of work and cost to transition the identified facility into the most optimal warehouse solution for Medipost; and

Phase II included running a formal procurement process for all identified budget line items, to formally project manage the project and suppliers selected against agreed timelines and to formally manage the budget: actual against forecasted.

Cornerstone designed the most optimal layout and flow, identified all the budget line items, drafted a high level budget, supplied tender and procurement processes, evaluated all submitted RFPs and RFQs through a Cornerstone specific recommendation process, included detailed budget management, agile project and supplier management, occupational health & safety supplier management and exceptional after sales service.





9500m2 Pharma Warehouse

Warehouse Specifications

The 9 500sqm brownfield facility identified in Parow Industria had to pass a pharma audit in less than 7 months from date of lease acceptance. It had to transition into a temperature controlled SAPC registered facility. Temperature need to measure between 15 – 25 degrees Celsius for the warehouse, 2 – 8 degrees for the cold room and -10 degrees Celsius maximum for the freezer room. The HVAC, Cold and Freezer Room needed to be validated and the temperature monitoring system had to be CFR21 compliant. Even though MCC regulations are more strict, Cornerstone implemented a solution that would also meet the highest standards of the Medicines Control Council.

Timeline

Project award December 2017. First contractor on site 1 February 2018. Pharma audit passed June 2018. Go live July 2018.

Methodology

User requirement specifications were drawn up for each budgeted line item. 62 Tenders (including RFPs and RFQs) were run with item specific criteria to be measured.

All supplier submissions were assessed against each individual tender's criteria, and scored against a tender specific scorecard. A recommendation document was presented to Medipost for final supplier selection, sign-off and approval.





9500m2 Pharma Warehouse

Outcome

The following results were achieved:

- ✓ Obtained pharma license within 5 months of project start (contractors on site)
- ✓ Delivered both the office and warehouse components as per the original project plan expectation (7 months including the contractors' holiday)
- ✓ Delivered 62 RFPs and RFQs, including tender specific URS, criteria to be measured and tender specific scorecard
- ✓ Delivered 62 Recommendation documents. Having evaluated all tender submissions, rated them against the tender criteria and applied a weighted score to each criteria, Cornerstone presented Medipost with 62 auditors documents for supplier selection
- ✓ Delivered the project at 13.34% saving against budget
- ✓ Project managed all suppliers, consultant engineers, and Medipost key deliverables

About Cornerstone

Cornerstone Lead Logistics Provider coordinates the end to end logistics and supply chain functionality in accord with the client's strategic business plan. **Our VISION** is to make a difference that matters for our employees, our clients and our suppliers. **Our MISSION STATEMENT** To inspire hope and contribute to leadership, growth and optimisation by providing client-centric solutions through integrated high performance leadership development, focus on business, strategic and financial acumen, effective supply chain optimisation solutions and research. **Our VALUES** Client Centricity, Respect, Integrity, Passion, Inspire, Teamwork, Excellence, Innovation and Stewardship.

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9500sqm Pharma Warehouse

Client Testimonial

'I have had the good fortune to have worked on *three projects with Cornerstone over the past 18 to 24 months. Our experience with both Melanie and Leon have been a key reason why Cornerstone has been the preferred Project team for three of our major projects.

Their commitment to detail, thorough and relentless follow-up were key factors in the success of Medipost being able to establishing a 9500 sqm Pharma grade facility within a 5 month period from project initiation to complete handover of the facility to Medipost.

This speaks to the thoroughness in their preparation of project plans, robust tender and procurement processes and subjective evaluation of submitted quotes.

In all three projects, thus far, Cornerstone continue to have some form of active involvement and are always willing to go the extra mile to assist where necessary.

Without hesitation I would appoint Cornerstone on any major project – the results of their work and commitment are testimony to the work ethic they have.'

* Two MCC regulated warehouses (2017 and 2019) and one Pharma grade warehouse (2018)



Ludo Tandt

Medipost: Exco, General Manager: Projects (2017, 2018)

Kawari: Acting CEO (2019)

